

INTERNATIONAL TWO DAY CONFERENCE

Wednesday 9th & Thursday 10th December 2009

**Optional- PRE-CONFERENCE TRAINING
 AND INVESTOR ATTRACTION PROGRAMME**

Monday 7th & Tuesday 8th December 2009

Why attend?

Zones are booming in many parts of the world.
 Join the Ninth World Free Zone Convention to know more!

Which city will host this year's Convention?

HYDERABAD India - capital of Andhra Pradesh, a State which has a high percentage of the 550+ formal SEZ approvals granted under the current Indian government SEZ programme.

THE VENUE

Novotel Hyderabad Airport Hotel - only minutes away from Rajiv Gandhi International Airport (commissioned in 2007) - and a short trip from Hyderabad's city centre, by highway or public transport system. Built on 5 acres of beautifully landscaped area, this stunning hotel features 305 spacious rooms, several dining options and state-of-the-art conference facilities. Average temperatures in early December are Max 28 C. and Min 15 C with light humidity and little rainfall.



World Free Zone Convention
 35 Spring Gardens
 London SW1A 2BA, UK
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 Fax: +44 870 131 9578
 Email: info@freezones.org
 Website: www.freezones.org

MAIN SPONSOR

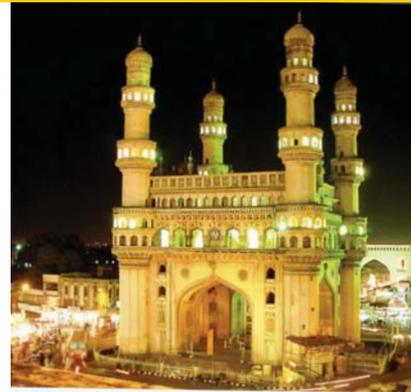


The Ninth WFZC Convention is being supported by GMR Group, one of India's fastest growing infrastructure organisations with interests in Airports, Energy, Highways and Urban Infrastructure (including SEZs) as well as Agri-business. Employing the Public Private Partnership model, the Group has successfully implemented several infrastructure projects in India.

BRONZE SPONSOR



MEDIA AND INFORMATION PARTNERS



*WORLD FREE ZONE CONVENTION The No. 1 Meeting Place for the World's Free Zones
 More information and to register - www.freezones.org*



WFZC will be visiting the exciting city of Hyderabad, India for our Ninth Convention between the 7th & 10th December and I have much pleasure in inviting you to join us.

Since our last event in Charleston, USA, the world's Free Zones have witnessed some of the toughest financial constraints for decades. However the choice of India is serendipitous - no other country has seen such explosive growth in Zones over the past few years since the legislative framework was established in 2005/6.

According to the Columbia Law School's Earth Institute the recession and financial crisis have already led to a reduction by 15% of world FDI flows in 2008 and maybe even more in 2009. At the same time the need for such investment, and especially policy decisions that encourage investment that will contribute to a robust and sustainable recovery, are ever more important.

Our Ninth Convention will address these issues and analyse how zones can benefit from the credit crunch by attracting companies looking to mitigate the effects of the downturn. More than ever zones, and the authorities who supervise them, need to understand how investors are redefining value and responding to changing elasticity curves. Investors are taking longer to complete location searches and negotiate harder for favourable terms and benefits.

Continuing involvement on the world scene projects strength and stability and provides valuable differentiation that will contribute to increasing zone use more rapidly in the short term, and toward building a zone's long-term success.

Our **WFZC Monthly Zones Activity Report** has highlighted the increasing cross border nature of zone establishment. In addition Asian countries such as India are following China's path to Africa, including offering favourable market access to their markets. We will discuss these and other trends during the Two Day International Conference and Exhibition on the 9th & 10th December.

Once again we are offering a full range of optional Training Courses and Workshops on the 7th & 8th December just prior to the Conference and Exhibition. This year for the first time we have arranged a Two Day Pharmaceutical and Biotechnology Business Development Course to assist participants gain a better understanding of the way that location and other decisions are made in these industries.

Let's meet in Hyderabad to compare notes and share experiences, to renew old acquaintances and to be a part of the Free Zone movement worldwide.

Graham Mather, Chairman
World Free Zone Convention

HYDERABAD is the capital city of Andhra Pradesh which spreads over the Deccan Plateau, and is the fifth largest metropolitan city in India and one of the fastest growing. Hyderabad can be reached by direct flights from many parts of the world. If there is no connection from your country, you can fly to Mumbai (Bombay), Delhi or Chennai (Madras) and take a short domestic flight.

Also known as City of Nizams, Hyderabad is an astonishing blend of ancestral heritage with the modern IT sector - beautiful, ancient palaces stand alongside modern and state-of-the-art offices and buildings.

Hyderabad is home to more than 50 notified SEZs (FTZs), including all leading IT companies and financial institutions and is world known for its Pharmaceuticals & Formulations companies.

The famous Charminar monument lies right in the heart of Hyderabad. Other attractions include the the Salar Jung museum, and the Golconda Fort from where the world renowned Kohinoor diamond was extracted.

Indian and Persian architecture and marble artistry combine on Qutub Shahi and Paigah tombs. Hyderabad is a city that is also famous for its beautiful parks and gardens and the important Birla Planetarium. Average temperatures in early December are Max 28 C. and Min 15 C. with light humidity and little rainfall.

Be pro-active - make up a delegation

As we have seen at recent events countries which make up a delegation to attend our meetings are enhancing their prospects for the future. Delegations can include government representatives, ports, airports and customs officials, regional authorities, bankers and developers, Free Zone operators and local investors. Names can be confirmed at a later date.

Sponsorship opportunities and Exhibition stands

Please contact the organisers for more details.

VISAS

Foreign national coming into India are required to possess a valid passport/ travel document of their country and a valid Indian visa. There is no provision of "Visa on Arrival". The organisers have appointed an Indian Agency to assist with issuing visas and support letters. Full details will be sent to delegates on registration. For more information please check [our website](#) which also has a [link](#) to a list of Indian Embassies. The organisers will make every effort to make the visa application straightforward. However delegates should plan ahead and find details from the Indian Embassy in their own country.

HYDERABAD
INDIA

Main sponsor



GMR is one of the fastest growing infrastructure groups in India with interests in Airports, Energy, Highways, Urban Infrastructure (including SEZs), Sports and Agri Business. Employing the Public Private Partnership (PPP) model, the Group has successfully implemented several infrastructure projects in India. GMR Hyderabad International Airport Limited (GHIAL) was formed to design, finance, build, operate and maintain the greenfield Rajiv Gandhi International Airport (RGIA) on

5,495 acres in Shamshabad, located 25 km from the city centre of Hyderabad. This is the first PPP project in the Indian airport infrastructure sector and commenced operations in March 2008. RGIA provides world-class facilities and infrastructure conforming to ICAO standards and practices. RGIA was awarded the Leadership Energy and Environment Design (LEED) silver rating for its eco-friendly design.

GMR is developing three SEZs in India, the multi-product Krishnagiri SEZ spread over 3300 acres near Bangalore, and two airport centric SEZs at RGIA namely the "Aviation SEZ" and "Logistics and Multi Product SEZ" of 250 acres each. The AVIATION SEZ is the first of its kind in India and would house units for design engineering, aviation centre, aircraft maintenance, repair overhaul and aircraft engine mechanical training in the initial phase. A joint venture between GHIAL and Malaysian Airline System (MAS), is already in place for developing the MRO facility and CFM, one the world's leading aircraft engine manufacturer is setting up an engine training facility in this SEZ. The multiproduct KRISHANGIRI SEZ would focus on high end knowledge based emerging sectors and the first phase is being launched for Solar - PV sector. This zone has the twin advantages of being adjacent to the globally renowned Electronics City - Bangalore.

TOURS AND VISITS - The organisers have selected a local tour operator to arrange local visits and tours.

If you would like more information please contact info@freezones.org

TWO DAY INTERNATIONAL CONFERENCE

DAY ONE Wednesday 9th December 2009

- Welcome to 9th Convention from WFZC, Indian officials and the supporting organisation (GMR)
- Overview of the current world economic situation, prospects for inward and outward FDI and the role of SWFs
- Opening of Exhibition
- The effects of the worldwide crisis on China's zones and how it is being handled
- SEZ Development in Africa and developing countries
 - The role of SEZs in conflict-affected countries
- The importance of legal & regulatory framework to govern SEZ development & the impact on local communities and investment decisions - Gender issues
- The value of zones from the perspective of global and national companies - what can zones deliver for relocation or new sites

Lunch

- Tax and other incentives in the face of global competition
- Customs and security streamlining
- Airport zones and the new aerotropoli
- Supply chain optimisation through ports and airports
- GALA DINNER AND IPAWORLD 2009 WEBSITE AWARDS (at the Chowmahalla Palace)

DAY TWO Thursday 10th December 2009

- The future for infrastructure models
 - Public & private zones
 - Mega project / single use zones
 - Managing transfer to private sector
- Investor attraction opportunities
 1. Pharmaceuticals and formulation companies
 2. Information technology & outsourcing trends
 3. Agro and food processing within zones
 4. Textiles, luxury products

Lunch

- Carbon neutral zones - LEED and other initiatives to protect the future
- Branding zones and communications strategies as investment enablers
- Motivation, training and retaining talent in the workforce

PRE-CONFERENCE OPTIONAL TRAINING & INVESTOR ATTRACTION PROGRAMME

TWO DAY TRAINING COURSES - Monday 7th & Tuesday 8th

Course A	Course B	Course C
Corporate supply chain management and (free) special economic zones	Ports and airports zone development Masterclass	Understanding pharmaceuticals & biotechnology business development

ONE DAY TRAINING COURSES & WORKSHOPS

Monday 7th	Tuesday 8th
Workshop D E-marketing for investment promotion	Course E Benchmarking zones - a key to marketing and management success
	Workshop F1 How zones should organise and operate a compliance programme incorporating the concepts of SAFE, C-TPAT, and other International Best Practices OR F2 Outsourcing and shared expertise - current trends & future prospects

Tuesday 8th (PM) Half Day Course G How to design an SEZ development strategy

Demand Analysis, Forecasts, Financial Analysis - Case Studies - How Political Risk can be mitigated with MIGA guarantees conducted by The Special Economic Zones Unit, Investment Climate Advisory Services, World Bank Group, Washington DC, USA

CONFERENCE SPEAKERS include

- Mr Graham Mather** Chairman, World Free Zone Convention & President, European Policy Forum, London & Brussels
- Dr L.B. Singhal** Director General, Export Council for EOUs & SEZ Units, New Delhi, India
- Mr Srinivasa Bommidala** Business Chairman - Urban Infrastructure, Highways & Aviation, GMR Group, Hyderabad, India
- Mr Mao Xintang** Secretary General, China Free Trade Zone and Export Processing Zone Association, Beijing, China
- Mr Michael Schmitz** World Customs Organisation, Brussels, Belgium
- Ghana Free Zones** Board Member
- Mr Ashok Meena** Revenue Divisional Commissioner, Cuttack, Orissa State, India
- Mr Martin Austin** Managing Director, TransformRx, Basel, Switzerland
- Dr Douglas van den Bergh** Managing Partner, Investment Consulting Associates (ICA) and Locationselector.com Amsterdam, The Netherlands
- Mr Utkarsh Palnitkar** Partner & Leader - Advisory Services, Infrastructure, Real Estate & Government, Ernst & Young Private Ltd., Hyderabad, India
- Mr John Hanna** Managing Director, GDPGlobal, London, UK
- Mr Oussama El Omari** Chief Executive Officer, Ras Al-Khaimah (RAK) Free Trade Zone, United Arab Emirates
- Dr Thomas Farole** Senior Trade Specialist, International Trade Department, the World Bank Group, Washington, DC, USA
- Representative of WTO** Geneva, Switzerland
- Mr John Evans** Managing Director, Tractus Asia, Bangkok, Thailand
- Mr Randy Campbell** President, Campbell Trade Group Inc. York, Pennsylvania, USA
- Mr Martin Ibarra** Honorary President, Comité de Zonas Francas de las Americas(CZFA) - President, Araujo Ibarra & Asociados S.A., Bogota DC, Colombia
- Mr Vikram Bapat** Executive Director, PricewaterhouseCoopers Pvt. Ltd, Bangalore, India
- Senior Representative of the Board, IFFCO Kisan SEZ Ltd, Nellore, India
- Mr Sam Anson** Senior Economist, Textiles Intelligence Ltd., Altrincham, UK
- Mr Pradeep S. Mehta** Secretary General, CUTS International, Jaipur, India (also in Geneva, London, Hanoi, Nairobi and Lusaka)
- Investment Climate Department** the World Bank Group, Washington, DC, USA
 - **Dr Gokhan Akinci** Senior Investment Policy Officer Special Economic Zones Programme
 - **Mr Sumit Manchanda** Operations Manager SEZ Programme
 - **Mr Martin Norman** Programme Manager, Economic Zones, BICF, Dhaka, Bangladesh

REGISTRATION FORM - HYDERABAD 2009

Three ways to register

- Online at www.freezones.org Email: info@freezones.org
- By fax to +44 870 131 9578
- By mail to World Free Zone Convention, 35 Spring Gardens, LONDON SW1A 2BA, U.K. Tel: +44 20 7839 1334

We wish to make the following registrations for HYDERABAD 2009 (and the optional training courses)

Organisation:

Address:

P.O. Box:

Town:

Postcode:

Country:

Telephone:

Fax:

Website:

Contact name:

Contact email:

First name	Family name	A	B	C	D	E	F	G
1								
2								
3								
4								

*Please tick

ADMINISTRATIVE INFORMATION & HOTEL ACCOMMODATION

HOTEL ROOMS have been reserved at the Novotel, Hyderabad Airport at special conference rates between INR 4500 (Single Superior) and INR 7700 (Premier Pool View Double) per night.

Rates are exclusive of Government taxes of 5% and Service Charge of 2.5%. The preferential rates include Buffet Breakfast and two way airport Shuttle transfers. Please note that hotel rooms must be guaranteed with credit card details.

WFZC will send a fax reservation form + code when the registration is received.

NOVOTEL HYDERABAD AIRPORT Hotel, Rajiv Gandhi Intl Airport, HYDERABAD, ANDHRA PRADESH, INDIA

Tel: +91 40 66250000

Fax: +91 40 66250001

Website: www.novotelhyderabadairport.com

DELEGATE FEES		Full	Discount
9th & 10th December 2009	2-DAY INTERNATIONAL CONFERENCE	US\$ 2115	US\$ 1550
7th & 8th December 2009	2-DAY (optional) TRAINING COURSES (A or B or C)	US\$ 1300	US\$ 1055
ONE-DAY (optional)	TRAINING COURSES & WORKSHOPS (D or E or F)	US\$ 900	US\$ 650
2xONE-DAY (optional)	TRAINING COURSES & WORKSHOPS (D and E or F)	US\$ 1300	US\$ 1055
HALF DAY pm (optional)	TRAINING COURSES (G)	US\$ 425	US\$ 300

All fees quoted are in US dollar and include documentation, mid-session refreshments, lunches with soft drinks or wine and the Gala Dinner.

DISCOUNTS apply to the following:

- EACH SECOND AND SUBSEQUENT DELEGATE invoiced from the same organisation
- EACH DELEGATE FROM LDC STATUS COUNTRIES and for DELEGATES FROM INDIA (domestic companies not including foreign subsidiaries or joint ventures)

Only one discount may be applied for in respect of each delegate. Training Course and Workshops are only open to Two Day Conference delegates.

Payment method Payments must be made by bank transfer or banker's draft at registration (US dollar). All bank charges are to the account

of each delegate. Full details will be sent with your acknowledgement of booking.

ADMISSION MAY BE REFUSED IF PAYMENT ARRANGEMENTS HAVE NOT BEEN MADE IN ADVANCE.

Our full terms and conditions may be viewed on our website www.freezones.org

CONFERENCE ORGANISERS: The International Conference Network